

# Have You Ever Wondered How Effective Your Yellow Pages Can Be For You?

1/3 Page Ad under

- Automobile Dealers
- Automobile Repairing
- Automobile Body Shops






- LARGE SELECTION
- CARING SALES REPS
- VOLUME PRICING

423 Madison Ave  
In The  Of Downtown Norfolk

**371-1425**  
TOLL FREE  
**800-730-9055**



## BODY SHOP

- CARS, TRUCKS OR VANS
- ALL MAKES AND MODELS
- SATISFACTION GUARANTEED

423 Madison Ave  
In The  Of Downtown Norfolk

**371-1425**  
TOLL FREE  
**800-730-9055**



## AUTO SERVICE

- FACTORY CERTIFIED MECHANICS
- COMPUTER DIAGNOSTIC EQUIP
- DIESEL SERVICE
- FULLY STOCKED PARTSDEPT
- 4 WHEEL COMPUTERIZED ALIGNMENTS

WE WILL MATCH ANY  
LOCALLY  
ADVERTISED  
SERVICE  
PRICE

423 Madison Ave  
In The  Of Downtown Norfolk

**371-1425**  
TOLL FREE  
**800-730-9055**

*These numbers should tell you why you can't afford to be without an effective yellow page campaign.*

	Number Of Calls
6-19-98 .....	279
7-19-98 .....	436
8-19-98 .....	385
9-19-98 .....	257
10-19-98 .....	286
11-19-98 .....	262
12-19-98 .....	267
1-19-99 .....	310
2-19-99 .....	297
3-19-99 .....	276
4-19-99 .....	311
5-19-99 .....	301

TOTAL **3667**

## AVERAGE 306 CALLS PER MONTH

Documentation & compilation provided by US West